

Job Title: Branch Manager with CTC up to Rs.8LPA + Lucrative incentives

Location:

Bangalore
Bangalore-K R Puram
Bangalore-Kengeri
Bangalore-Rajajinagar
Bangalore-Yelahanka

Industry: Housing Finance

Hiring Partner: BFSI connect – HR company

Role Summary

We are hiring a dynamic Branch Manager for a reputed Housing Finance Company. The ideal candidate will lead branch operations, manage a sales & customer service team, and drive business growth while ensuring compliance and customer satisfaction.

Key Responsibilities

- Lead and manage branch-level teams across sales, service, and collections.
- Drive home loan sales and execute BTL marketing activities.
- Handle credit assessment, loan disbursements, and collections for NPAs.
- Build and manage stakeholder relationships (builders, channel partners).
- Ensure efficient and compliant branch operations.

Essential Skills

Leadership | Team Management | Sales & Marketing | Credit Underwriting
Customer Relationship | Loan Disbursement | Collections Management | Technology Proficiency | Target Orientation

Experience & Qualification

- 6 to 9 years of experience in home loans/housing finance
- Graduate; MBA preferred

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